



MAY 6, 2021
Galaxy Event Center

SEMINAR & WORKSHOP
SCHEDULE

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Smith Miller CEO
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SEMINAR ROOM 1

9AM “What Now? Going From Surviving to Thriving”

Darrell Calton

CEO, Iliad Media Group

10AM “Making Money Work For You: Business Funding Solutions for Sustainable Growth”

Karen Appelgren (Moderator)

Business Retention & Expansion Manager, Idaho Commerce

Cory Jakobsen

SVP and Commercial Team Lead, Columbia Bank

Denise Dunlap

CoFounder/Managing Partner, Sage Growth Capital

Bill Kirth

EVP/Director/Investor, APiO

11AM “Traction: Get a Grip on Your Business”

Brent Oetken

Professional EOS Implementor, Profit Creek

12PM “Top 10 Mistakes of Business Owners” (Ticketed Event)

Reuben J. Ortega

Principal, Senior Attorney, Gravis Law

1PM “People Are Your Brand”

Jason Williams

Area Manager, BBSI

Amanda Mumford, MBA

Human Resource Consultant, BBSI

2PM “Do you Have Unclaimed R&D Tax Credits? You May be Surprised!”

Smith Miller

CEO, Strategic Tax Solutions

3PM Workshop: “Executive VIP Networking” (RSVP required)

GIVENT Executive Network

Seminar seating is limited due to facility restrictions as a result of COVID. Besides the luncheon seminar & VIP Networking workshop, first come first served.”

SEMINAR ROOM 2

9AM Keynote is in Seminar Room 1

10AM “Building a World Class Sales System”

Jim Stephens

Executive Coach & Sales Trainer, Sandler Training

11AM Workshop: “Analyze the Health of your Business”

Irene Gonzalez

Economic Development Specialist, Small Business Administration (SBA)

12PM Luncheon Seminar in Room 1

1PM “Exporting: Learn How To Grow Your Business Internationally and Diversify”

Tina Salisbury

Senior International Trade Specialist, Idaho Commerce

2PM Workshop: “Emotional Intelligence in Business”

Brenda Lee

Emotional Intelligence Expert, Live Free with Brenda Lee, LLC,

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3PM Workshop: “Executive VIP Networking” (RSVP required)

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